



July 9, 1998

**TO ALL WHO SEEK QUALITY ENTERTAINMENT:**

It must have been **magic!** Last winter I placed a phone call to **Scott Wagoner** in hope that I could locate a magician to entertain 100 to 150 people (our customers) for two evenings in our Hospitality Room at the Williamsburg Lodge, Williamsburg, Virginia. Somehow I found (possibly it was magic) a business card from Scott in a business file, that I can't remember who, passed on to me in 1994.

When I chose "Magic" for the theme of our Hospitality Room this year, I realized I needed to have a professional to pull this off. Scott was easily accessible by phone and met all my calls with enthusiasm. Setting everything up by phone was easy, but I had never met Scott Wagoner and the perfectionist that I am hoped that he would be as personable at our function as he seemed on the phone. Needless to say, my expectations were exceeded!

On the first evening of our gathering at the Williamsburg Lodge, Scott was prompt and dressed professionally. So far, so good. Then Scott began to spin his magic (sleight-of-hand tricks that left our people spellbound). Those of us hosting the event watched his great repertoire of magic tricks with amazement. For two hours he performed and enticed audience participation. Scott called them by name and you felt you had known him forever. The second night was just as successful as word had spread that TECO (our company) had the best entertainment.

We couldn't possibly have found a better magician for our evenings. You can be assured you'll get your money's worth. If you don't need a great magician just yet, file this letter. Sometime in the future you might find this letter in your desk. Give Scott a call.

Sincerely,

TECO, Inc.  
Jeannette Dammeier  
Advertising Manager